

# Apples-to-Apples™

## Management Fee Comparison Sheet

Homeowners Association

Single Family Homes

Page One of Two

	<b>EquinoxONE®</b>	Competitor #1	Competitor #2
<b>Management Fee</b>	<b>Call for your Quote.</b>		
Community Set Up Fee	NO CHARGE		
Compliance Coordination	NO CHARGE		
Mass Mailing Fee	NO CHARGE		
Gasoline Surcharge	NO CHARGE		
Meeting Agenda Preparation	NO CHARGE		
Office Supplies	NO CHARGE		
Postage	At cost.		
Meeting Minutes	NO CHARGE		
Quarterly Management Financials	NO CHARGE		
Faxes, phone(including long distance)	NO CHARGE		
BOD on-site training	NO CHARGE		
IRS Form 1099 Processing	NO CHARGE		
Newsletter Production	NO CHARGE		
“Friendly Reminder” door hangers	NO CHARGE		
Invoices	NO CHARGE		
Storage Fees	NO CHARGE		
Direct Deposit and ACH	NO CHARGE		
Postcard Notices	43¢ each		
Violation Letters	\$1.00		
Coupon Books	NO CHARGE		
Annual Budget Preparation	NO CHARGE		
Special Assessment Collection	NO CHARGE		
4x/year BOD Meetings	NO CHARGE		
“Nice Lot” Door Hangers	NO CHARGE		
Check Printing	NO CHARGE		
Office Space	NO CHARGE		
AZ Corporate Commission Filing	NO CHARGE		
Copies and Paper	NO CHARGE		
Bank Fees & “Lock Box”	NO CHARGE		
Sub-contractor (vendor) “Finder Fee”	NO CHARGE		
Community Web Site <sup>(a)</sup>	\$50.00/month		
Backflow Assembly Testing	\$50.00/each		
“Re-bill” fee	NO CHARGE		
Late Notice fee	NO CHARGE		
Annual Tax and Audit preparation	\$100		
“Party Box” for Homeowners	NO CHARGE		
Garage Sale and BBQ set-up & prep	NO CHARGE		
Nuisance Cat Traps	NO CHARGE		
Vendor Competition Benchmarking	NO CHARGE		
Pool and Gate fees	NO CHARGE		
e-Check dues payment	NO CHARGE		
On-line HOA account access for BOD	NO CHARGE		
AACM® Member	YES		
CAI® Member	YES		
Better Business Bureau® MEMBER	YES		
CAAM® Certified	YES		

a = completely optional; one time internet set up of \$289.00

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*These service and other fees are billed directly to Homeowner account at close of escrow or in the event of injunctive relief becomes necessary.*

	<b>EquinoxONE</b> ®	Competitor #1	Competitor #2
<b>Disclosure Fee</b>	\$75.00		
<b>Transfer Fee</b>	\$75.00		
<b>Rush Fee</b>	NO CHARGE		
<b>Refinance Statement Fee</b>	NO CHARGE		
<b>Lien Fee</b>	\$60.00		
<b>Recording Fee</b>	At cost.		
<b>Court Appearance/Legal Prep (hourly)</b>	\$50.00		
<b>Demand Letter</b>	\$25.00		
<b>NSF Check Fee</b>	\$30.00		
<b>Fine Letter</b>	NO CHARGE		
<b>Late Notice Fee</b>	NO CHARGE		
<b>Certified Mail</b>	\$10.00		
<b>Credit Card HOA Dues Payments</b>	~\$6.00/transaction (function of HOA Dues)		
<i>Write-in competitor # fee</i>	NO CHARGE		
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